



Legal Fundamentals of Tendering

During tendering, there is in existence a 'process' contract regulating rights and obligations of all involved. However, the law and process of tendering are getting more and more sophisticated. Thus, the guiding principles have to be properly understood for managing commercial risks and keeping contracts out of troubles.

Target Audience(s)

- non-lawyers, e.g., government officials, business owners, directors, chief executives, managers and professionals.

Learning Objective(s)

- Comprehensive guide to the paramount legal principles of contracts in Hong Kong.
- Review recent representative cases: the legal principles and their implications in practice upon the effective administration of common types of contracts are examined
- Equip participants with the necessary knowledge and practical understanding for managing such contracts in their work environment.
- Outline the key problem areas and traps that those involved in the subject areas need to be alerted.

Course Content(s)

1. Principles and processes of public procurement
2. Inviting to tender and tendering
3. Formation and content of 'process' contract
4. Acceptance of tenders: letter of intent; 'subject to contract'; qualified tenders
5. Withdrawal of tenders: stated period of validity; termination of offer
6. Tender queries dos and don'ts
7. Mistakes in tenders
8. Disqualifying tenders
9. Judicial review and legal challenges of public procurement
10. Situation discussion / case study exercises

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Course Contents

Course Date(s)

- ◆ 7 August 2024 [Wed]
(Code: M909C/HK-08A)
- ◆ 16 October 2024 [Wed]
(Code: M909C/HK-10A)
- ◆ 4 December 2024 [Wed]
(Code: M909C/HK-12A)

Time: 9:30 am to 5:00 pm

Venue: Online Platform (ZOOM)

**Language: Cantonese
(Supplemented with English
Materials)**

Speaker: Practising Barrister(s)

Course Fee: HK\$1,800 per seat

Certificate of Attendance

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